

CARTRIDGE COST ANALYSIS

LEXMARK 12A7462 HY LEXMARK T630/634

This is a model of a company with a printer environment of 10 lasers. All toner cartridge yield specifications are outlined in the LEXMARK user manual.

- The print yield for the LEXMARK T630/634 is 21,000 pages per cartridge based on 5% page coverage.
- Based on the printing requirements of this customer, it is assumed that 5 toner cartridges will be used in an average month.

	<u>LEXMRK-OEM</u>	<u>ILTI Cartridge</u>
Total number of cartridges purchased per annum	60	39
Print yield per toner cartridge	21,000	32,000
Purchase price per toner cartridge	\$419.99**	\$269.95
Total annual cost for cartridges	\$25,199.40	\$10,528.05

Overall savings per annum

\$14,671.35

NOTE: This model clearly shows that for every **10 LEXMARK OEM** toner cartridges used, only **6.5 Integrated Laser** cartridges were needed to complete that same workload. The reduced number of toner cartridges reflects a significant cost saving annually.